



VIP Memory Jogger

Who would you like to close an additional 10 loans a year with?

WHO IS YOUR....

	Name	Phone
1. Insurance agent?	_____	_____
2. Car insurance agent?	_____	_____
3. Life insurance agent?	_____	_____
4. Car salesman?	_____	_____
5. Accountant?	_____	_____
6. Hair stylist/barber?	_____	_____
7. Primary Doctor?	_____	_____
8. Dentist?	_____	_____
9. Orthodontist?	_____	_____
10. Eye doctor?	_____	_____
11. OBGYN? (if applicable)	_____	_____
12. Estate attorney?	_____	_____
13. Divorce attorney?	_____	_____
14. Human Resource representative?	_____	_____
15. Favorite restaurant owner?	_____	_____
16. Favorite coffee shop owner?	_____	_____
17. Favorite local shop owner?	_____	_____

Name

Phone

- 18. Contractor? _____
- 19. Painter? _____
- 20. Electrician? _____
- 21. Plumber? _____
- 22. Landscaper? _____
- 23. Roofer? _____
- 24. Handyman? _____
- 25. HVAC _____
- 26. Financial advisor? _____
- 27. Pastor of church? _____
- 28. Non-profit organization
director? _____
- 29. Commercial lender? _____
- 30. Private banker? _____
- 31. Loan officer that doesn't do
government loans? _____
- 32. Auto shop owner? _____
- 33. Veterinarian? _____
- 34. Dog groomer? _____
- 35. Babysitter? _____